

Our client, based in Venlo / The Netherlands, was founded in 2008 and has grown into the market leader position in sports nutrition supplementation in just a few years. Attractive sports nutrition products and sportswear from the US, Canada and Europe are available to European customers at great prices and in impressive selections.

Currently the company is looking for one

**Key Account Manager (m / f / n) for UK and Scandinavia.**

It is a permanent full-time job to be held from Venlo or from an Home Office in England.

You represent the company at defined key accounts in the areas of gyms, retailers or online retailers in your sales area.

**Your tasks include:**

- Developing strategies for optimal support and advising complex key accounts at their various locations in the above-mentioned Northern European countries
- Extending the products used by the customer from the portfolio of products (about 9000 references)
- Creating offers, tracking projects to contracting and pricing
- Preparation and follow-up of customer appointments from the home office
- Customer visits or travel of 1 week per month

**Your qualifications:**

- Degree in sales or foreign languages, but for example also in sports science
- Ideally experience in purchasing or sales, preferably in wholesale
- Entrepreneurship and business fluent English is essential. Knowledge of other Northern European foreign languages would be an absolute plus.
- International willingness to travel as well as intercultural competence
- Convincing appearance, structured working style, strong communication skills and high self-motivation

If you are interested in this exciting and varied position with great responsibility and potential, please contact us preferably by mail. Reference number **NF UK**.

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**DISCLAIMER**

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